



**CONCORD®**  
*The Right Choice. Right Now.*

# 4HP16

HEAT PUMPS

THE EASY SOLUTION FOR  
IMMEDIATE COMFORT.





**ONE SMART AND EASY DECISION, AND  
YOU CAN RELAX YEAR AFTER YEAR.**

Outstanding home comfort and money-saving efficiency can be yours now, and for many years to come, with the Concord® 4HP16 heat pump. With two-stage operation, the 4HP16 works its hardest to maintain consistent temperatures and minimize your energy costs. And that not only makes it a smart decision, but also a simple one.



## SOME DECISIONS ARE TOUGH. THIS ONE ISN'T.

When you consider Concord systems, quality and value are givens. You're getting peace of mind with great features and smart designs that squeeze more efficiency out of every energy dollar. And best of all, you get it right now.

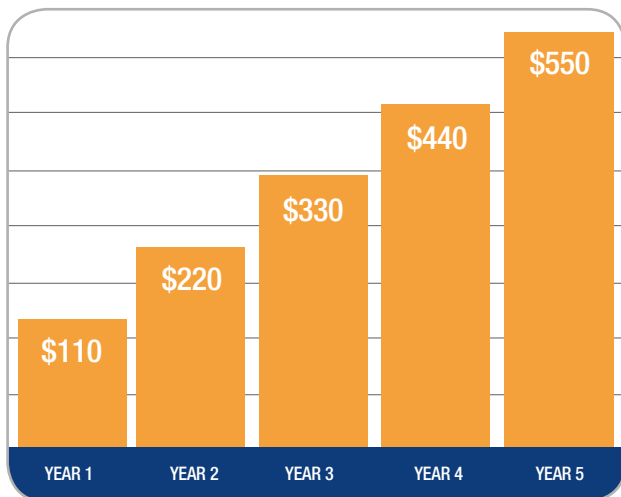
### Two-stage cooling lets the savings and benefits multiply.

Many heat pumps operate only at full power, but the Concord 4HP16 has two different stages of heating and cooling. During mild weather, the two-stage compressor runs mostly at low capacity, using less energy. Longer, slower operating cycles also allow for more even temperatures, quieter operation and better humidity control.\*

### A solid performer can do wonders for your utility bills.

The standard measures of a heat pump's operating efficiency are SEER (Seasonal Energy Efficiency Ratio) and HSPF (Heating Seasonal Performance Factor). The higher the numbers, the better the performance, and with 16 SEER and 8.5 HSPF ratings, the Concord 4HP16 has the power to provide substantial utility savings.

### Over the years, a hardworking Concord heat pump can save you hundreds of dollars on utility bills.



U.S. Average Five-Year Electric Cumulative Energy Savings for High-Efficiency 16 SEER Heat Pumps vs. 10 SEER. Energy Efficiency and renewable Energy Network, U.S. Department of Energy. The U.S. national average is used for electricity consumption. Actual cost savings may vary depending on personal lifestyle, system settings, equipment maintenance, local climate, actual construction, installation of equipment and duct system, hours of operation and local utility rates. This information is intended as an example for comparison purposes only.

\*When matched with a variable-speed indoor component.

### A Concord heat pump works hard, but it does so very softly.

Since the two-stage compressor runs mostly at a lower speed, operating sounds are kept to a minimum. A heavy-duty blanket surrounding the compressor further reduces sound levels. Plus, the 4HP16 goes into defrost mode without the loud hissing noise that may occur in other heat pumps.



## THE FULL-FEATURED CONCORD® 4HP16 IS THE RIGHT CHOICE, RIGHT NOW.

- 16 SEER and 8.5 HSPF exceed federal energy efficiency standards and assure you substantial energy savings, even during the worst weather
- 10-year limited warranty on the compressor and parts\* means lasting peace of mind
- Efficient, two-stage compressor is designed to operate at lower speed most of the time for quieter, money-saving operation
- Entire unit is 100% factory run-tested to help deliver the highest possible level of reliability
- Dual-fuel compatibility allows the heat pump to be paired with a matching gas furnace for even greater efficiency
- Quiet Shift™ design allows your heat pump to dissipate frost buildup automatically, with little or no noise
- Heavy-duty compressor sound blanket lowers operating noise

\*Applies to residential applications only. For terms, conditions and exclusions, see full warranty at [alliedair.com](http://alliedair.com).



## MAKE THE CONCORD DECISION YOU WON'T REGRET.

When you think about everything Concord delivers, your decision is no decision at all. Choose the heat pump you can depend on season after season. The performance and reliability you want are right here, and ready to go to work.

**Concord. It's the right choice. Right now.**

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The Right Choice. Right Now.



Due to our policy of continuous improvement, specifications are subject to change without notice.

[www.concord-air.com](http://www.concord-air.com)  
1.800.448.5872

